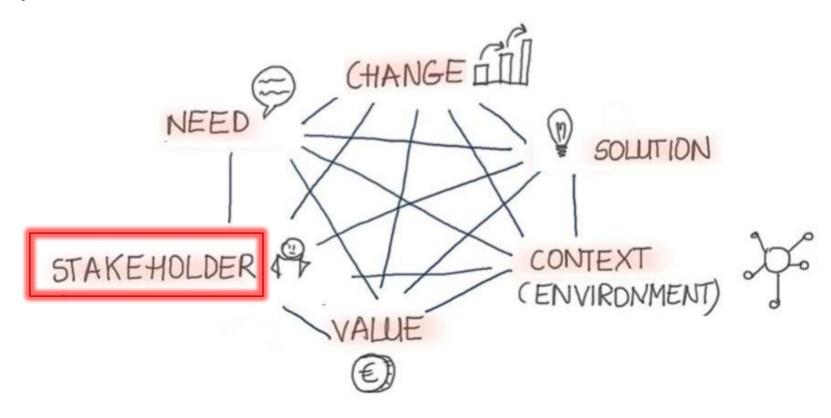
## Business Analysis - Stakeholder



A stakeholder is any individual, group, or organization that is affected by a change, has an influence over it, or has a vested interest in its outcome. This register provides a detailed view of each stakeholder's role, influence, interest, and specific concerns.

| Stakeholder Name                  | Title / Group                        | Role                                | Power<br>(H/M/L) | Interest<br>(H/M/L) | Requirements  | Concerns   |
|-----------------------------------|--------------------------------------|-------------------------------------|------------------|---------------------|---|--|
| Daily Commuters                   | User / Customer                      | Primary User                        | L                | Н                   | Reliable and predictable schedule, real-time arrival information, reduced travel time, cleaner and less crowded vehicles.   | That the project leads to no real change, that service becomes more expensive, that data is misused.                     |
| Occasional<br>Passengers          | User / Customer                      | Secondary User                      | L                | M                   | Easy-to-understand schedules and routes, convenient payment options, ability to plan a trip with high certainty.  | That the system becomes too complex, that focus on main routes neglects less popular ones.                               |
| Minsktrans CEO &<br>Board         | Executive Leadership                 | Decision Maker /<br>Budget Approver | Н                | Н                   | A solution that improves KPIs (punctuality, ridership), stays within budget, enhances public image, and justifies the investment with a clear ROI.                | Project failure, cost overruns, negative publicity, disruption during implementation.                                    |
| Operations &<br>Dispatch Managers | Management / Staff                   | Implementer /<br>Operator           | Н                | н                   | Actionable data and tools to manage the network in real-<br>time, realistic schedules that account for traffic,<br>cooperation from drivers.                      | Increased complexity of their job, being blamed for system shortcomings, resistance from drivers to new procedures.      |
| Bus/Tram Drivers                  | Frontline Staff                      | Operator /<br>Implementer           | M                | н                   | Realistic schedules that don't force them to speed, clear<br>and timely communication from dispatch, tools that make<br>their job easier (e.g., a driver tablet). | Increased monitoring and pressure, blame for delays outside their control, changes to established routes and timetables. |
| Minsk City Council                | Executive Leadership /<br>Government | Sponsor / Regulator                 | Н                | М                   | Improved city mobility, reduced traffic congestion, positive public sentiment, achievement of "smart city" and environmental goals.                               | High cost to the city budget, public backlash if the project fails, political fallout.                                   |
| Traffic Management<br>Centre      | External Partner /<br>Regulator      | Collaborator /<br>Enabler           | M                | М                   | Coordination on traffic light priority for public transport, data sharing to get a fuller picture of city traffic flow.   | That bus priority measures worsen traffic for other road users, increased complexity in traffic management.              |
| IT & Data Analysis<br>Department  | Internal Support                     | Technical<br>Implementer            | M                | M                   | Clear technical requirements, reliable hardware/software, a stable budget for maintenance, and buy-in from operational staff to use the tools.                    | 2001 1 2007 William 2 - 2001 1 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2   |
| Local Media                       | External Influencer                  | Communicator /<br>Influencer        | M                | М                   | Access to information, clear stories about improvements (or failures), official statements from management.   | Lack of transparency from Minsktrans, continued public complaints about the service.                                     |